

Appendix C Line #	Course Title	Category	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
Appendix C Line #	.NET/Visual Studio Development						
40	C# Programming (419)	.NET/Visual Studio Development	Introductory	4 Days	\$2,990	11.07%	\$2,659
55	Programming with .NET Introduction (502)	.NET/Visual Studio Development	Introductory	4 Days	\$2,990	11.07%	\$2,659
56	Visual Basic Programming for .NET (503)	.NET/Visual Studio Development	Introductory	4 Days	\$2,990	11.07%	\$2,659
57	.NET Best Practices and Design Patterns (511)	.NET/Visual Studio Development	Intermediate	4 Days	\$2,990	11.07%	\$2,659
85	Programming C# Extended Features (973)	.NET/Visual Studio Development	Intermediate	4 Days	\$2,990	11.07%	\$2,659
86	Building Web Applications with ASP.NET MVC (977)	.NET/Visual Studio Development	Intermediate	4 Days	\$2,990	11.07%	\$2,659
189	.NET 4.5 Programming for Existing .NET Developers (2620)	.NET/Visual Studio Development	Intermediate	4 Days	\$2,990	11.07%	\$2,659
190	Building ASP.NET Web Forms Applications (2621)	.NET/Visual Studio Development	Intermediate	4 Days	\$2,990	11.07%	\$2,659
358	ASP.NET MVC with AngularJS and Bootstrap (4644)	.NET/Visual Studio Development	Advanced	1 Day	\$580	10.34%	\$520
359	Developing ASP.NET Web API Services (4645)	.NET/Visual Studio Development	Advanced	1 Day	\$580	10.34%	\$520
360	Entity Framework (EF) Code First (4646)	.NET/Visual Studio Development	Advanced	1 Day	\$580	10.34%	\$520
361	Introduction ASP.NET vNext (4647)	.NET/Visual Studio Development	Introductory	1 Day	\$580	10.34%	\$520
362	Understanding .NET vNext (4649)	.NET/Visual Studio Development	Intermediate	1 Day	\$580	10.34%	\$520

[Visit the Learning Tree International Website for .NET/Visual Studio Development Course Information](#)

Appendix C Line #	Adobe						
219	Acrobat Adobe Fundamentals: An Introduction to Acrobat XI (2940)	Adobe	Introductory	3 Days	\$1,495	10.01%	\$1,345
220	Captivate Essentials - An Introduction to Captivate (2941)	Adobe	Introductory	3 Days	\$1,495	10.01%	\$1,345
221	Captivate - Beyond the Essentials (2942)	Adobe	Intermediate	2 Days	\$1,195	10.01%	\$1,075
222	Fast Track - to ColdFusion 10 (2943)	Adobe	Intermediate	3 Days	\$1,495	10.01%	\$1,345
223	Advanced ColdFusion 10 Development (2944)	Adobe	Advanced	3 Days	\$1,495	10.01%	\$1,345
224	Dreamweaver Fundamentals: An Introduction to Dreamweaver CC (2945)	Adobe	Introductory	4 Days	\$1,750	10.01%	\$1,575
225	Photoshop CC Advanced: Print and Photography (2946)	Adobe	Advanced	2 Days	\$1,195	10.01%	\$1,075
226	Photoshop CC Advanced: Web and Video (2947)	Adobe	Advanced	2 Days	\$1,195	10.01%	\$1,075
227	Illustrator Fundamentals: An Introduction to Illustrator CC (2948)	Adobe	Introductory	3 Days	\$1,495	10.01%	\$1,345
228	Illustrator Advanced (2949)	Adobe	Advanced	2 Days	\$1,195	10.01%	\$1,075
229	InDesign Fundamentals: An Introduction to InDesign CC (2950)	Adobe	Introductory	3 Days	\$1,495	10.01%	\$1,345
230	InDesign CC Advanced (2951)	Adobe	Advanced	2 Days	\$1,195	10.01%	\$1,075
231	Photoshop Fundamentals: An Introduction to Photoshop CC (2952)	Adobe	Introductory	3 Days	\$1,495	10.01%	\$1,345
232	Introduction to Adobe After Effects CC (2953)	Adobe	Introductory	3 Days	\$1,495	10.01%	\$1,345
233	Intermediate Adobe After Effects CC (2954)	Adobe	Intermediate	2 Days	\$1,195	10.01%	\$1,075
234	Advanced Adobe After Effects CC (2955)	Adobe	Advanced	2 Days	\$1,195	10.01%	\$1,075
235	Introduction to Premiere Pro CC (2956)	Adobe	Introductory	3 Days	\$1,495	10.01%	\$1,345
236	Premiere Pro CC Advanced (2957)	Adobe	Advanced	2 Days	\$1,195	10.01%	\$1,075

[Visit the Learning Tree International Website for Adobe Course Information](#)

Appendix C Line #	Agile and Scrum						
72	Agile Fundamentals: Scrum, Kanban, Lean and XP (918)	Agile and Scrum	Introductory	3 Days	\$2,650	11.13%	\$2,355
76	Agile Programming Professional (933)	Agile and Scrum	Intermediate	3 Days	\$2,650	11.13%	\$2,355
79	Agile Software Design Professional (944)	Agile and Scrum	Intermediate	3 Days	\$2,650	11.13%	\$2,355
98	Preparing for Success with Agile and Scrum (1083)	Agile and Scrum	Introductory	1 Day	\$580	10.34%	\$520
257	Lean IT: Achieving Foundation Certification (3630)	Agile and Scrum	Intermediate	2 Days	\$1,950	21.44%	\$1,532
131	Accelerating Agile Development for Scrum Teams (1812)	Agile and Scrum	Intermediate	3 Days	\$2,650	11.13%	\$2,355

Pricing Index of Products and Private Team Training Services Offered

Appendix C Line #	Course Title	Category	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
132	Certified ScrumMaster® (1813)	Agile and Scrum	Intermediate	2 Days	\$1,950	21.44%	\$1,532
133	Certified Scrum Product Owner® (1814)	Agile and Scrum	Intermediate	2 Days	\$1,950	21.44%	\$1,532
134	Agile Testing Strategies and Practices (1815)	Agile and Scrum	Intermediate	3 Days	\$2,650	11.13%	\$2,355
135	Agile Software Development with Team Foundation Server (1816)	Agile and Scrum	Intermediate	4 Days	\$2,990	11.07%	\$2,659
136	Leading SAFe - SAFe Agilist Certification (1817)	Agile and Scrum	Intermediate	2 Days	\$1,950	21.44%	\$1,532
137	Agile Test Automation (1820)	Agile and Scrum	Intermediate	2 Days	\$1,950	21.44%	\$1,532
240	Agile Leadership (3401)	Agile and Scrum	Intermediate	3 Days	\$2,650	11.13%	\$2,355
249	Agile Business Analysis (3511)	Agile and Scrum	Intermediate	3 Days	\$2,650	11.13%	\$2,355
254	PMI-Agile Certified Practitioner (PMI-ACP)® Exam Prep (3605)	Agile and Scrum	Intermediate	3 Days	\$2,650	11.13%	\$2,355
260	Managing Agile Projects with JIRA Software (3642)	Agile and Scrum	Intermediate	4 Days	\$2,990	11.07%	\$2,659
261	Smoothing Development Workflow: An Introduction to Kanban (3650)	Agile and Scrum	Introductory	1 Day	\$580	10.34%	\$520
262	Value in Kanban Systems Design (KMP-I) (3651)	Agile and Scrum	Intermediate	2 Days	\$1,950	21.44%	\$1,532
263	Kanban Management Professional (KMP-II) (3652)	Agile and Scrum	Intermediate	2 Days	\$1,950	21.44%	\$1,532
333	Agile Adoption for Managers (4590)	Agile and Scrum	Introductory	1 Day	\$580	10.34%	\$520
334	Introduction to Scrum (4591)	Agile and Scrum	Introductory	1 Day	\$580	10.34%	\$520
335	ScrumMaster: Beyond the Basics (4595)	Agile and Scrum	Introductory	1 Day	\$580	10.34%	\$520
336	Agile Metrics: Tools for Agile Success (4596)	Agile and Scrum	Introductory	1 Day	\$580	10.34%	\$520
337	Agile Release Management (4597)	Agile and Scrum	Introductory	1 Day	\$580	10.34%	\$520
394	Lean-Agile: Combining Kanban & Scrum (4870)	Agile and Scrum	Introductory	1 Day	\$580	10.34%	\$520
395	Agile Project Workshop (4871)	Agile and Scrum	Intermediate	1 Day	\$580	10.34%	\$520
396	Agile Requirements: The Business Analyst in Scrum (4875)	Agile and Scrum	Intermediate	1 Day	\$580	10.34%	\$520
399	Six Sigma Essentials (4884)	Agile and Scrum	Introductory	1 Day	\$580	10.34%	\$520
258	APMG AgilePM® Achieving Foundation & Practitioner Certification (3633)	Agile and Scrum	Intermediate	5 Days	\$3,190	11.19%	\$2,833
194	iPhone and iPad Application Development Introduction (2761)	Apple Programming	Introductory	4 Days	\$2,990	11.07%	\$2,659
195	Swift Programming Introduction (2763)	Apple Programming	Introductory	4 Days	\$2,990	11.07%	\$2,659

[Visit the Learning Tree International Website for Agile and Scrum Course Information](#)

Appendix C Line #	Big Data						
108	Introduction to Big Data (1250)	Big Data	Introductory	3 Days	\$2,650	11.13%	\$2,355
109	Hadoop Programming with Java for Big Data Solutions (1251)	Big Data	Intermediate	4 Days	\$2,990	11.07%	\$2,659
110	Hadoop Architecture & Administration for Big Data Solutions (1252)	Big Data	Intermediate	4 Days	\$2,990	11.07%	\$2,659
111	Introduction to Data Science for Big Data Analytics (1253)	Big Data	Advanced	5 Days	\$3,190	11.19%	\$2,833
112	Extracting Business Value from Big Data with Pig, Hive & Impala (1254)	Big Data	Intermediate	4 Days	\$2,990	11.07%	\$2,659
113	Tableau: Presenting Analytic Visualizations (1256)	Big Data	Introductory	3 Days	\$2,650	11.13%	\$2,355
114	Building Apache Cassandra Databases (1260)	Big Data	Intermediate	3 Days	\$2,650	11.13%	\$2,355
115	Building Enterprise Solutions with MongoDB (1261)	Big Data	Intermediate	4 Days	\$2,990	11.07%	\$2,659
116	Apache Spark Programming with Scala for Big Data Solutions (1262)	Big Data	Intermediate	4 Days	\$2,990	11.07%	\$2,659
292	Big Data Insights, Technologies & Trends (4500)	Big Data	Introductory	1 Day	\$580	10.34%	\$520
323	Building a Data Warehouse (4562)	Big Data	Introductory	1 Day	\$580	10.34%	\$520
385	OpenStack Overview (4712)	Big Data	Intermediate	1 Day	\$580	10.34%	\$520
426	Introduction to R for Data Analytics (5045)	Big Data	Intermediate	1 Day	\$580	10.34%	\$520
429	Data Analytics for Internet of Things (5049)	Big Data	Intermediate	1 Day	\$580	10.34%	\$520
431	ABI In Action: Non-Traditional GEOINT and The Future of Analysis (8025)	Activity Based Intelligence	Intermediate	1 Day	\$580	10.34%	\$520

Appendix C Line #	Course Title	Category	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
455	Implementing a SQL Server 2016 Data Warehouse (20767) (8424)	Big Data	Intermediate	5 Days	\$3,190	11.19%	\$2,833

[Visit the Learning Tree International Website for Big Data Course Information](#)

Appendix C Line #	Business Analysis						
338	Effective User Stories (4598)	Business Analysis	Introductory	1 Day	\$580	10.34%	\$520
1	Crystal Reports (126)	Business Analysis	Introductory	4 Days	\$2,990	11.07%	\$2,659
13	Business Analysis Introduction: Defining Successful Projects (211)	Business Analysis	Introductory	3 Days	\$2,650	11.13%	\$2,355
14	Building an Effective Business Case (212)	Business Analysis	Intermediate	3 Days	\$2,650	11.13%	\$2,355
31	Developing User Requirements: The Key to Project Success (315)	Business Analysis	Intermediate	4 Days	\$2,990	11.07%	\$2,659
47	Introduction to Modeling for Business Analysis (447)	Business Analysis	Introductory	4 Days	\$2,990	11.07%	\$2,659
243	Soft Skills Training for Business Analysis (3504)	Business Analysis	Introductory	3 Days	\$2,650	11.13%	\$2,355
244	Introduction to Business Process Improvement (BPI) (3505)	Business Analysis	Introductory	3 Days	\$2,650	11.13%	\$2,355
245	BCS Foundation Certificate in Business Analysis (3507)	Business Analysis	Intermediate	3 Days	\$2,650	11.13%	\$2,355
246	BCS Certificate in Business Analysis Practice (3508)	Business Analysis	Intermediate	3 Days	\$2,650	11.13%	\$2,355
247	BCS Certificate in Modelling Business Processes (3509)	Business Analysis	Intermediate	4 Days	\$2,990	11.07%	\$2,659
248	BCS Certificate in Requirements Engineering (3510)	Business Analysis	Intermediate	3 Days	\$2,650	11.13%	\$2,355
250	IIBA® Business Analysis Body of Knowledge® (BABOK®) Comprehensive Study (3515)	Business Analysis	Intermediate	3 Days	\$2,650	11.13%	\$2,355
251	IIBA® CCBA® Exam Preparation — Essential Knowledge (3516)	Business Analysis	Intermediate	1 Day	\$580	10.34%	\$520
252	IIBA® CBAP® Exam Preparation — Case Studies (3517)	Business Analysis	Intermediate	1 Day	\$580	10.34%	\$520
329	Documenting Requirements for Successful Projects (4580)	Business Analysis	Introductory	1 Day	\$580	10.34%	\$520
330	The Strategic Role of the Business Analyst (4582)	Business Analysis	Introductory	1 Day	\$580	10.34%	\$520
331	Creating Effective Stakeholder Engagement (4584)	Business Analysis	Introductory	1 Day	\$580	10.34%	\$520
332	Key Financial Metrics for Business Case Analysis (4587)	Business Analysis	Introductory	1 Day	\$580	10.34%	\$520

[Visit the Learning Tree International Website for Business Analysis Course Information](#)

Appendix C Line #	Cisco						
198	Interconnecting Cisco Networking Devices Part 1 (ICND1) (2801)	Cisco	Intermediate	5 Days	\$3,795	10.01%	\$3,415
199	Interconnecting Cisco Networking Devices Part 2 (ICND2) (2802)	Cisco	Intermediate	5 Days	\$3,795	10.01%	\$3,415
200	CCNA Routing and Switching Boot Camp (CCNAX) (2803)	Cisco	Intermediate	5 Days	\$3,795	10.01%	\$3,415
201	Implementing Cisco IP Routing (ROUTE) (2811)	Cisco	Intermediate	5 Days	\$3,795	10.01%	\$3,415
202	Implementing Cisco IP Switched Networks (SWITCH) (2812)	Cisco	Intermediate	5 Days	\$3,795	10.01%	\$3,415
203	Troubleshooting and Maintaining Cisco IP Networks (TSHOOT) (2813)	Cisco	Intermediate	5 Days	\$3,795	10.01%	\$3,415
204	(DCACIF v2.0) Data Center Application Centric Infrastructure Fundamentals (2820)	Cisco	Intermediate	5 Days	\$4,595	10.01%	\$4,135
205	(OCDCU v3.0) Deploying OpenStack Cloud-Fundamentals (2821)	Cisco	Intermediate	4 Days	\$3,895	9.50%	\$3,525
206	(AUCCE1 V10.0) Administering Cisco Unified Contact Center Enterprise, Part 1 (2822)	Cisco	Intermediate	5 Days	\$3,795	10.01%	\$3,415
207	(AUCCE2 V10.0) Administering Cisco Unified Contact Center Enterprise, Part 2 (2823)	Cisco	Intermediate	5 Days	\$3,795	10.01%	\$3,415
208	(DUCCE v10.0) Deploying Unified Contact Center Enterprise (2824)	Cisco	Intermediate	5 Days	\$3,795	10.01%	\$3,415
209	(CCNAX v3.0) Interconnecting Cisco Networking Devices: Accelerated (2825)	Cisco	Intermediate	5 Days	\$3,895	10.01%	\$3,505
210	(WIFUND v1.01) Implementing Cisco Wireless Network Fundamentals (2826)	Cisco	Intermediate	5 Days	\$3,495	10.01%	\$3,145
211	(CMA v11.0) Communications Manager Administration (2827)	Cisco	Intermediate	3 Days	\$2,695	10.02%	\$2,425
212	(UCA v11.0) Unity Connection Administration (2828)	Cisco	Intermediate	2 Days	\$2,695	10.02%	\$2,425
213	(DCUCI v5.0) Implementing Cisco Data Center Unified Computing (2829)	Cisco	Intermediate	5 Days	\$3,795	10.01%	\$3,415
214	(SISE v2.1) Implementing and Configuring Cisco Identity Services Engine (2830)	Cisco	Intermediate	5 Days	\$3,995	10.01%	\$3,605
215	(IINS v3.0) Implementing Cisco IOS Networking Security (2831)	Cisco	Intermediate	5 Days	\$3,495	10.01%	\$3,145

Appendix C Line #	Course Title	Category	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
216	(ICND2 v3.0) Interconnecting Cisco Networking Devices, Part 2 (2835)	Cisco	Intermediate	5 Days	\$3,295	10.01%	\$2,965
217	(ICND1 v3.0) Interconnecting Cisco Networking Devices, Part 1 (2839)	Cisco	Intermediate	5 Days	\$3,295	10.01%	\$2,965
218	FIREPOWER200 - Securing Networks with Cisco Firepower Threat Defense NGFW (2843)	Cisco	Intermediate	5 Days	\$3,795	10.01%	\$3,415

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Appendix C Line #	Cloud Computing						
103	Cloud Computing Technologies Introduction (1200)	Cloud Computing	Introductory	3 Days	\$2,650	11.13%	\$2,355
104	Amazon Web Services (AWS) (1205)	Cloud Computing	Intermediate	4 Days	\$2,990	11.07%	\$2,659
105	Expanding AWS Adoption (1206)	Cloud Computing	Intermediate	4 Days	\$2,990	11.07%	\$2,659
106	(ISC) ² Certified Cloud Security Professional (CCSP) Exam Preparation (1213)	Cloud Computing	Intermediate	5 Days	\$3,190	11.19%	\$2,833
107	Essentials of Cloud Security Management (1220)	Cloud Computing	Intermediate	3 Days	\$2,650	11.13%	\$2,355
383	Cloud Essentials (4710)	Cloud Computing	Introductory	1 Day	\$580	10.34%	\$520
384	AWS New Features (4711)	Cloud Computing	Intermediate	1 Day	\$580	10.34%	\$520
428	Amazon EMR (5048)	Cloud Computing	Intermediate	1 Day	\$580	10.34%	\$520
386	Securing AWS Cloud (4713)	Cloud Computing	Introductory	1 Day	\$580	10.34%	\$520
387	Securing Azure Cloud (4714)	Cloud Computing	Introductory	1 Day	\$580	10.34%	\$520
388	Securing Google Cloud Platform (4715)	Cloud Computing	Introductory	1 Day	\$580	10.34%	\$520

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Appendix C Line #	Cyber Security						
24	Disaster Recovery Planning: Ensuring Business Continuity (289)	Cyber Security	Introductory	4 Days	\$2,990	11.07%	\$2,659
46	CompTIA Security+ Certification Exam Preparation (446)	Cyber Security	Intermediate	5 Days	\$3,190	11.19%	\$2,833
50	System and Network Security Introduction (468)	Cyber Security	Introductory	4 Days	\$2,990	11.07%	\$2,659
64	Penetration Testing: Tools and Techniques (537)	Cyber Security	Intermediate	4 Days	\$2,990	11.07%	\$2,659
68	Vulnerability Assessment: Protecting Your Organization (589)	Cyber Security	Introductory	4 Days	\$2,990	11.07%	\$2,659
78	Securing Web Applications, Services and Servers (940)	Cyber Security	Introductory	4 Days	\$2,990	11.07%	\$2,659
142	Defending the Perimeter from Cyber Attacks (2010)	Cyber Security	Intermediate	4 Days	\$2,990	11.07%	\$2,659
143	Endpoint Security and Network Access Control (2011)	Cyber Security	Intermediate	4 Days	\$2,990	11.07%	\$2,659
144	Targeted Human Threats: Social Engineering Deceptions, Exploits and Defenses (2012)	Cyber Security	Intermediate	3 Days	\$2,650	11.13%	\$2,355
145	Cyber Security Risk Assessment & Management (2013)	Cyber Security	Intermediate	4 Days	\$2,990	11.07%	\$2,659
146	Certified Security Analyst (ECSA) Exam Preparation (VILT) (2024)	Cyber Security	Intermediate	5 Days	\$3,190	11.19%	\$2,833
147	Certified Incident Handler (ECIH) Exam Preparation (CIH) (VILT) (2025)	Cyber Security	Intermediate	5 Days	\$3,190	11.19%	\$2,833
148	Certified Information Security Officer (CCISO) Exam Preparation (VILT) (2026)	Cyber Security	Intermediate	5 Days	\$3,190	11.19%	\$2,833
149	Certified Ethical Hacker (CEH) Certification Exam Preparation (2031)	Cyber Security	Intermediate	5 Days	\$3,190	11.19%	\$2,833
150	Certified Network Defender (CND) Exam Preparation (2032)	Cyber Security	Intermediate	5 Days	\$3,190	11.19%	\$2,833
151	Certified Information Security Manager (CISM) Exam Preparation (2036)	Cyber Security	Intermediate	4 Days	\$2,990	11.07%	\$2,659
152	Certified Information Security Auditor (CISA) Exam Preparation (2040)	Cyber Security	Intermediate	4 Days	\$2,990	11.07%	\$2,659
153	CompTIA Advanced Security Practitioner (CASP) Certification Exam Preparation (2046)	Cyber Security	Intermediate	5 Days	\$3,190	11.19%	\$2,833
154	Cyber Security for Management and the Boardroom (2050)	Cyber Security	Intermediate	1 Day	\$580	10.34%	\$520
155	Cyber Security Risk Assessment & Management for the U.S. Government (2051)	Cyber Security	Intermediate	4 Days	\$2,990	11.07%	\$2,659
156	Cyber Security Risk Management Framework for the Department of Defense (2052)	Cyber Security	Intermediate	4 Days	\$2,990	11.07%	\$2,659
157	Cyber Security Risk Assessment & Management for U.S. State and Local Governments (2053)	Cyber Security	Intermediate	4 Days	\$2,990	11.07%	\$2,659
158	Advanced Persistent Threats: Targeted Attacks & Defenses (2054)	Cyber Security	Advanced	4 Days	\$2,990	11.07%	\$2,659
159	Digital Forensics Tools and Techniques (2055)	Cyber Security	Advanced	5 Days	\$3,190	11.19%	\$2,833

Appendix C Line #	Course Title	Category	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
160	Identity Management (2056)	Cyber Security	Intermediate	4 Days	\$2,990	11.07%	\$2,659
161	Certified Information Systems Security Professional (CISSP) Certification Exam Preparation (2058)	Cyber Security	Intermediate	5 Days	\$3,190	11.19%	\$2,833
278	Cyber Security: Accessibility and Quality (3674)	Cyber Security	Intermediate	4 Days	\$2,990	11.07%	\$2,659
288	National Cybersecurity Workforce Framework Workshop (3941)	Cyber Security	Introductory	1 Day	\$580	10.34%	\$520
302	Cyber Security: Key Elements for Success (4520)	Cyber Security	Introductory	1 Day	\$580	10.34%	\$520
303	Starter Guide to Cyber Security (4521)	Cyber Security	Introductory	1 Day	\$580	10.34%	\$520
304	Security Awareness (4522)	Cyber Security	Introductory	1 Day	\$580	10.34%	\$520
305	Metasploit (4523)	Cyber Security	Advanced	1 Day	\$580	10.34%	\$520
306	Managing PKI (4525)	Cyber Security	Introductory	1 Day	\$580	10.34%	\$520
307	Hacking and Securing Wireless Networks (4526)	Cyber Security	Introductory	1 Day	\$580	10.34%	\$520
308	Compliance Checklists (NIST Framework) (4528)	Cyber Security	Introductory	1 Day	\$580	10.34%	\$520
309	Implementing Web Application Security (4529)	Cyber Security	Introductory	1 Day	\$580	10.34%	\$520

[Visit the Learning Tree International Website for Cyber Security Course Information](#)

Appendix C Line #	DevOps						
259	Fundamentals of DevOps (ICP-FDO Certification) (3641)	DevOps	Intermediate	3 Days	\$2,650	11.13%	\$2,355
400	DevOps: Technical Essentials (4885)	DevOps	Introductory	1 Day	\$580	10.34%	\$520
401	DevOps: Management & Team Essentials (4886)	DevOps	Introductory	1 Day	\$580	10.34%	\$520

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Appendix C Line #	ITIL®						
87	ITIL® Intermediate: Service Strategy (982)	ITIL®	Intermediate	3 Days	\$2,650	11.13%	\$2,355
88	ITIL® Managing Across the Lifecycle Qualification (983)	ITIL®	Advanced	5 Days	\$3,190	11.19%	\$2,833
89	ITIL® Intermediate: Service Operation (991)	ITIL®	Intermediate	3 Days	\$2,650	11.13%	\$2,355
90	ITIL® Intermediate: Service Transition (992)	ITIL®	Intermediate	3 Days	\$2,650	11.13%	\$2,355
91	ITIL® Intermediate: Service Design (993)	ITIL®	Intermediate	3 Days	\$2,650	11.13%	\$2,355
92	ITIL® Intermediate: Continual Service Improvement (994)	ITIL®	Intermediate	3 Days	\$2,650	11.13%	\$2,355
93	ITIL® Intermediate: Operational Support and Analysis (995)	ITIL®	Intermediate	5 Days	\$3,190	11.19%	\$2,833
94	ITIL® Intermediate: Release, Control and Validation (996)	ITIL®	Intermediate	5 Days	\$3,190	11.19%	\$2,833
95	ITIL® Intermediate: Planning, Protection and Optimization (997)	ITIL®	Intermediate	5 Days	\$3,190	11.19%	\$2,833
96	ITIL® Intermediate: Service Offerings and Agreements (998)	ITIL®	Intermediate	5 Days	\$3,190	11.19%	\$2,833
99	ITIL(r) Practitioner: The Business values to the Organization (1085)	ITIL®	Introductory	1 Day	\$580	10.34%	\$520
100	Preparing for Your ITIL® Intermediate Course (1092)	ITIL®	Introductory	1 Day	\$580	10.34%	\$520
101	Achieving ITIL® Foundation Certification (1197)	ITIL®	Introductory	3 Days	\$2,650	11.13%	\$2,355
102	Achieving ITIL® Practitioner Certification (1198)	ITIL®	Intermediate	2 Days	\$1,950	21.44%	\$1,532

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Appendix C Line #	Java Programming						
52	Java Programming Introduction (471)	Java Programming	Introductory	4 Days	\$2,990	11.07%	\$2,659
58	Java Best Practices and Design Patterns (516)	Java Programming	Intermediate	4 Days	\$2,990	11.07%	\$2,659
59	Developing Enterprise Java Applications with Spring & Hibernate (517)	Java Programming	Advanced	4 Days	\$2,990	11.07%	\$2,659
66	Developing Java Web Applications (570)	Java Programming	Intermediate	4 Days	\$2,990	11.07%	\$2,659
67	Building REST and SOAP Web Services with Java (577)	Java Programming	Advanced	4 Days	\$2,990	11.07%	\$2,659
77	Building Modern Java Enterprise Apps: JPA, EJB3, JSF & Ajax (936)	Java Programming	Advanced	4 Days	\$2,990	11.07%	\$2,659
310	Java Test-Driven Development with JUnit (4532)	Java Programming	Intermediate	1 Day	\$580	10.34%	\$520

Pricing Index of Products and Private Team Training Services Offered

Appendix C Line #	Course Title	Category	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
403	Java 8 New Features, Part 1 (4892)	Java Programming	Introductory	1 Day	\$580	10.34%	\$520
404	Java 8 New Features, Part 2 (4893)	Java Programming	Intermediate	1 Day	\$580	10.34%	\$520

[Visit the Learning Tree International Website for Java Programming Course Information](#)

Appendix C Line #	Leadership and Professional Development						
16	Business and Report Writing Introduction (219)	Leadership and Professional Development	Introductory	3 Days	\$2,650	11.13%	\$2,355
18	Assertiveness Skills: Communicating with Authority & Impact (244)	Leadership and Professional Development	Introductory	3 Days	\$2,650	11.13%	\$2,355
20	Finance and Accounting for Nonfinancial Managers (281)	Leadership and Professional Development	Introductory	3 Days	\$2,650	11.13%	\$2,355
21	Critical Thinking and Creative Problem Solving (284)	Leadership and Professional Development	Intermediate	3 Days	\$2,650	11.13%	\$2,355
25	Management Skills (290)	Leadership and Professional Development	Introductory	4 Days	\$2,990	11.07%	\$2,659
26	Communication Skills: Results through Collaboration (292)	Leadership and Professional Development	Introductory	3 Days	\$2,650	11.13%	\$2,355
27	Influence Skills: Getting Results without Direct Authority (294)	Leadership and Professional Development	Introductory	4 Days	\$2,990	11.07%	\$2,659
29	Personal Skills for Professional Excellence (297)	Leadership and Professional Development	Intermediate	4 Days	\$2,990	11.07%	\$2,659
33	Technical Writing Introduction (319)	Leadership and Professional Development	Introductory	4 Days	\$2,990	11.07%	\$2,659
36	Time Management (344)	Leadership and Professional Development	Introductory	2 Days	\$1,950	21.44%	\$1,532
69	Business Relationship Management: Aligning IT & the Business (902)	Leadership and Professional Development	Intermediate	3 Days	\$2,650	11.13%	\$2,355
70	Public Speaking: Compelling Speeches & Presentations (903)	Leadership and Professional Development	Intermediate	3 Days	\$2,650	11.13%	\$2,355
71	Management Skills for an IT Environment (906)	Leadership and Professional Development	Introductory	4 Days	\$2,990	11.07%	\$2,659
238	Strategic Thinking for Operational Management (3310)	Leadership and Professional Development	Intermediate	3 Days	\$2,650	11.13%	\$2,355
239	21st Century Leadership: Inspiring Excellence and Engagement (3311)	Leadership and Professional Development	Introductory	3 Days	\$2,650	11.13%	\$2,355
241	Developing Your Leadership Voice for Presence and Impact (3405)	Leadership and Professional Development	Introductory	3 Days	\$2,650	11.13%	\$2,355
242	Emotional Intelligence: Achieving Leadership Success (3411)	Leadership and Professional Development	Intermediate	3 Days	\$2,650	11.13%	\$2,355
280	Professional Services Professional: Operational Catalyst (3820)	Leadership and Professional Development	Intermediate	3 Days	\$2,650	11.13%	\$2,355
281	Professional Services Professional: Business Executive (3821)	Leadership and Professional Development	Intermediate	3 Days	\$2,650	11.13%	\$2,355
282	Professional Services Professional: Commercial Rainmaker (3822)	Leadership and Professional Development	Intermediate	3 Days	\$2,650	11.13%	\$2,355
283	Professional Services Professional: Personal Athlete (3823)	Leadership and Professional Development	Intermediate	3 Days	\$2,650	11.13%	\$2,355
284	Professional Services Professional: Technical Authority (3824)	Leadership and Professional Development	Intermediate	2 Days	\$1,950	21.44%	\$1,532
364	Achieving Success as a New Manager (4660)	Leadership and Professional Development	Introductory	1 Day	\$580	10.34%	\$520
365	Responding Productively to Stress (4661)	Leadership and Professional Development	Introductory	1 Day	\$580	10.34%	\$520
366	Time Management Essentials (4662)	Leadership and Professional Development	Introductory	1 Day	\$580	10.34%	\$520
367	Professional Development Essentials (4663)	Leadership and Professional Development	Introductory	1 Day	\$580	10.34%	\$520
368	Performance Management Essentials (4665)	Leadership and Professional Development	Introductory	1 Day	\$580	10.34%	\$520
369	Emotional Intelligence Essentials (4666)	Leadership and Professional Development	Introductory	1 Day	\$580	10.34%	\$520
370	Coaching Essentials for Managers (4667)	Leadership and Professional Development	Introductory	1 Day	\$580	10.34%	\$520
371	Executive Leadership Essentials (4668)	Leadership and Professional Development	Introductory	1 Day	\$580	10.34%	\$520
372	Customer Service Essentials (4669)	Leadership and Professional Development	Introductory	1 Day	\$580	10.34%	\$520
411	Cultural Intelligence Essentials (4970)	Leadership and Professional Development	Introductory	1 Day	\$580	10.34%	\$520
412	Facilitation for Successful Business Meetings (4971)	Leadership and Professional Development	Intermediate	1 Day	\$580	10.34%	\$520
413	Conflict Management and Resolution Essentials (4972)	Leadership and Professional Development	Introductory	1 Day	\$580	10.34%	\$520
414	Communicating and Engaging with Others (4974)	Leadership and Professional Development	Intermediate	1 Day	\$580	10.34%	\$520
415	Stakeholder Management Essentials (4975)	Leadership and Professional Development	Introductory	1 Day	\$580	10.34%	\$520
267	Senior/Expert Leadership and Interpersonal Skills (3663)	Leadership and Professional Development	Advanced	3 Days	\$2,650	11.13%	\$2,355
417	Leading Innovation Essentials (4982)	Leadership and Professional Development	Intermediate	1 Day	\$580	10.34%	\$520



**Pricing Index of Products
and Private Team Training Services Offered**

Appendix C Line #	Course Title	Category	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
Visit the Learning Tree International Website for Leadership and Professional Development Course Information							
Appendix C Line #	Linux and UNIX						
6	Linux Introduction (143)	Linux and UNIX	Introductory	4 Days	\$2,990	11.07%	\$2,659
7	Linux Administration and Support (144)	Linux and UNIX	Intermediate	4 Days	\$2,990	11.07%	\$2,659
39	UNIX and Linux Tools and Utilities (396)	Linux and UNIX	Advanced	4 Days	\$2,990	11.07%	\$2,659
42	UNIX Introduction (428)	Linux and UNIX	Introductory	4 Days	\$2,990	11.07%	\$2,659
44	Shell Programming (434)	Linux and UNIX	Introductory	3 Days	\$2,650	11.13%	\$2,355
139	Linux Optimization and Troubleshooting (1901)	Linux and UNIX	Intermediate	4 Days	\$2,990	11.07%	\$2,659
339	Linux for Power Users (4601)	Linux and UNIX	Introductory	1 Day	\$580	10.34%	\$520
340	Shell Scripting with Bash (4602)	Linux and UNIX	Introductory	1 Day	\$580	10.34%	\$520
341	Linux Booting and Initialization (4604)	Linux and UNIX	Introductory	1 Day	\$580	10.34%	\$520
424	Red Hat Linux Migration (5021)	Linux and UNIX	Intermediate	1 Day	\$580	10.34%	\$520
425	Linux Security (5022)	Linux and UNIX	Intermediate	1 Day	\$580	10.34%	\$520
Visit the Learning Tree International Website for Linux and UNIX Course Information							
Appendix C Line #	Microsoft Office						
463	Data Analysis Fundamentals using Excel 2016 (10994) (8432)	Microsoft Office	Intermediate	2 Days	\$1,950	21.44%	\$1,532
464	Analyzing Data with Excel 2016 (20779) (8433)	Microsoft Office	Intermediate	3 Days	\$2,650	11.13%	\$2,355
83	Microsoft Access Introduction (970)	Microsoft Office	Introductory	4 Days	\$2,990	11.07%	\$2,659
84	Microsoft Office: Streamlining Tasks (972)	Microsoft Office	Introductory	3 Days	\$2,650	11.13%	\$2,355
117	Microsoft Excel Introduction (1361)	Microsoft Office	Introductory	3 Days	\$2,650	11.13%	\$2,355
118	Power Pivot for Excel: Mining Data for Business Intelligence (1362)	Microsoft Office	Intermediate	2 Days	\$1,950	21.44%	\$1,532
342	Creating & Designing Excel Workbooks (4610)	Microsoft Office	Introductory	1 Day	\$580	10.34%	\$520
343	Excel PivotTables: Building Dashboards (4611)	Microsoft Office	Introductory	1 Day	\$580	10.34%	\$520
344	Automating Excel with Macros (4612)	Microsoft Office	Introductory	1 Day	\$580	10.34%	\$520
346	Office 365 Overview (4616)	Microsoft Office	Introductory	1 Day	\$580	10.34%	\$520
347	Office 2016: Productivity and Collaboration (4617)	Microsoft Office	Introductory	1 Day	\$580	10.34%	\$520
373	The Power of PowerShell (4670)	Microsoft Office	Introductory	1 Day	\$580	10.34%	\$520
374	Advanced PowerShell Scripting (4672)	Microsoft Office	Advanced	1 Day	\$580	10.34%	\$520
Visit the Learning Tree International Website for Microsoft Office Course Information							
Appendix C Line #	Microsoft						
471	Developing ASP.NET MVC 4 Web Applications (20486) (8440)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
472	Developing Microsoft Azure and Web Services (20487) (8441)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
461	Analyzing Data with PowerBI (20778) (8430)	Microsoft	Intermediate	3 Days	\$2,650	11.13%	\$2,355
11	Power Excel: Analyzing Data to Make Business Decisions (195)	Microsoft	Intermediate	2 Days	\$1,950	21.44%	\$1,532
12	VBA Programming Introduction (209)	Microsoft	Introductory	4 Days	\$2,990	11.07%	\$2,659
81	Windows Server Group Policy Management (963)	Microsoft	Intermediate	4 Days	\$2,990	11.07%	\$2,659
82	Windows PowerShell: Automating Administrative Tasks (969)	Microsoft	Intermediate	4 Days	\$2,990	11.07%	\$2,659
177	Deploying and Managing Windows (2401)	Microsoft	Intermediate	4 Days	\$2,990	11.07%	\$2,659
178	Windows Server 2012 Introduction (2410)	Microsoft	Introductory	4 Days	\$2,990	11.07%	\$2,659
179	Windows Server 2012 Administration (2411)	Microsoft	Intermediate	4 Days	\$2,990	11.07%	\$2,659
180	Windows Server 2012 Active Directory Domain Services (2412)	Microsoft	Intermediate	4 Days	\$2,990	11.07%	\$2,659
181	Microsoft Azure Infrastructure Services (2413)	Microsoft	Intermediate	4 Days	\$2,990	11.07%	\$2,659



**Pricing Index of Products
and Private Team Training Services Offered**

Appendix C Line #	Course Title	Category	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
182	System Center 2012 Configuration Manager Introduction (2415)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
183	IIS 8.0/8.5 for Windows Server 2012 (2416)	Microsoft	Intermediate	4 Days	\$2,990	11.07%	\$2,659
184	Windows Server 2012 Hyper-V Virtualization (2417)	Microsoft	Intermediate	4 Days	\$2,990	11.07%	\$2,659
185	Windows 10: Configuration and Support (2420)	Microsoft	Intermediate	4 Days	\$2,990	11.07%	\$2,659
186	Planning, Deploying and Managing Exchange Server 2013 (2502)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
299	Managing Security for Site Owners (4517)	Microsoft	Intermediate	1 Day	\$580	10.34%	\$520
375	Microsoft Deployment Toolkit (MDT) (4673)	Microsoft	Introductory	1 Day	\$580	10.34%	\$520
376	Microsoft Dynamics CRM (4674)	Microsoft	Introductory	1 Day	\$580	10.34%	\$520
377	Windows High Availability with Fault Tolerant Clusters (4677)	Microsoft	Intermediate	1 Day	\$580	10.34%	\$520
378	Active Directory Federation Services (ADFS) (4678)	Microsoft	Intermediate	1 Day	\$580	10.34%	\$520
405	Windows 10: What's New (4908)	Microsoft	Introductory	1 Day	\$580	10.34%	\$520
432	Installation, Storage and Compute with Windows Server 2016 (20740) (8401)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
433	Networking with Windows Server 2016 (20741) (8402)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
434	Identity with Windows Server 2016 (20742) (8403)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
435	Upgrading Your Skills to MCSA: Windows Server 2016 (20743) (8404)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
436	Securing Windows Server 2016 (20744) (8405)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
437	Implementing a Software-Defined Datacenter (20745) (8406)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
438	Integrating On-Premises Core Infrastructure with Microsoft Azure (10992) (8407)	Microsoft	Intermediate	3 Days	\$2,650	11.13%	\$2,355
439	Integrating On-Premises Identity Infrastructure with Microsoft Azure (10993) (8408)	Microsoft	Intermediate	2 Days	\$1,950	21.44%	\$1,532
440	Microsoft Azure Fundamentals (10979) (8409)	Microsoft	Introductory	2 Days	\$1,950	21.44%	\$1,532
441	Developing Microsoft Azure Solutions (20532) (8410)	Microsoft	Intermediate	4 Days	\$2,990	11.07%	\$2,659
442	Implementing Microsoft Azure Infrastructure Solutions (20533) (8411)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
443	Deploying Windows Desktops and Enterprise Applications (20695) (8412)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
444	Administering System Center Configuration Manager and Intune (20696) (8413)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
448	IT Service Management with System Center Service Manager (10965) (8417)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
450	Planning for & Managing Devices in the Enterprise: EMS & On-Premises Tools (20398) (8419)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
465	Core Solutions of Microsoft Skype for Business 2015 (20334) (8434)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
466	Administering Microsoft Exchange Server 2016 (20345-1) (8435)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
467	Designing and Deploying Microsoft Exchange Server 2016 (20345-2) (8436)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
468	Enabling & Managing Office 365 (20347) (8437)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
469	Planning and Administering SharePoint 2016 (20339-1) (8438)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
470	Advanced Technologies of SharePoint 2016 (20339-2) (8439)	Microsoft	Advanced	5 Days	\$3,190	11.19%	\$2,833
473	Installing and Configuring Windows Server 2012 (20410) (8442)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
474	Administering Windows Server 2012 (20411) (8443)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
475	Configuring Advanced Windows Server 2012 Services (20412) (8444)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
476	Implementing a Desktop Infrastructure (20415) (8445)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
477	Administering the Web Server (IIS) Roles of Windows Server (10972) (8446)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
478	Server Virtualization with Windows Server Hyper-V and Systems Center (20409) (8447)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
479	Configuring and Deploying a Private Cloud (20247) (8448)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
480	Infrastructure Provisioning with System Center Virtual Machine Manager (10981) (8449)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
481	Deploying and Migrating Windows Server (10974) (8450)	Microsoft	Intermediate	3 Days	\$2,650	11.13%	\$2,355
482	Fundamentals of Windows Server Infrastructure (10967) (8451)	Microsoft	Introductory	5 Days	\$3,190	11.19%	\$2,833

Pricing Index of Products and Private Team Training Services Offered

Appendix C Line #	Course Title	Category	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
483	Implementing an Advanced Server Infrastructure (20414) (8452)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
484	Implementing Desktop Application Environments (20416) (8453)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
485	Networking with Windows Server (10970) (8454)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
486	Storage and High Availability with Windows Server (10971) (8455)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
487	Active Directory Services with Windows Server (10969) (8456)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
488	Monitoring and Operating a Private Cloud (20246) (8457)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
489	Planning and Deploying System Center 2012 (10748) (8458)	Microsoft	Intermediate	3 Days	\$2,650	11.13%	\$2,355
490	Automating Administration with PowerShell (10961) (8459)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
491	Core Solutions of Microsoft Exchange Server 2013 (20341) (8460)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
492	Advanced Solutions of Microsoft Exchange Server 2013 (20342) (8461)	Microsoft	Advanced	5 Days	\$3,190	11.19%	\$2,833
493	Advanced Automated Administration with PowerShell (10962) (8462)	Microsoft	Advanced	3 Days	\$2,650	11.13%	\$2,355
494	Querying Microsoft SQL Server 2014 (20461) (8463)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
495	Administering Microsoft SQL Server 2014 Databases (20462) (8464)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
496	Implementing a Data Warehouse with Microsoft SQL Server 2014 (20463) (8465)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
497	Developing Microsoft SQL Server 2014 Databases (20464) (8466)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
498	Designing Solutions for Microsoft SQL Server 2014 (20465) (8467)	Microsoft	Intermediate	3 Days	\$2,650	11.13%	\$2,355
499	Implementing Data Models and Reports with Microsoft SQL Server 2014 (20466) (8468)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
500	Designing Business Intelligence Solutions with Microsoft SQL Server 2014 (20467) (8469)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
506	Introduction to C# with Microsoft .NET (2609) (8475)	Microsoft	Introductory	5 Days	\$3,190	11.19%	\$2,833
507	Programming in C# (20483) (8476)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
408	Skype for Business (4918)	Microsoft	Introductory	1 Day	\$580	10.34%	\$520
427	Machine Learning with Azure™ (5047)	Microsoft	Intermediate	1 Day	\$580	10.34%	\$520
445	Implementing and Managing Windows 10 (20697-1) (8414)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
446	Deploying and Managing Windows 10 Using Enterprise Services (20697-2) (8415)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
447	Installing and Configuring Windows 10 (20698) (8416)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833
449	Supporting and Troubleshooting Windows 10 (10982) (8418)	Microsoft	Intermediate	5 Days	\$3,190	11.19%	\$2,833

[Visit the Learning Tree International Website for Microsoft Course Information](#)

Appendix C Line #	Networking and Virtualization						
418	Mac OS® X: Troubleshooting (5000)	Networking and Virtualization	Introductory	1 Day	\$580	10.34%	\$520
419	Mac OS® X: Diagnosing and Solving Performance Issues (5001)	Networking and Virtualization	Intermediate	1 Day	\$580	10.34%	\$520
420	Mac OS® X: Virtualization (5002)	Networking and Virtualization	Intermediate	1 Day	\$580	10.34%	\$520
421	Mac OS® X: Security (5003)	Networking and Virtualization	Intermediate	1 Day	\$580	10.34%	\$520
422	Mac OS® X: New Features (5004)	Networking and Virtualization	Introductory	1 Day	\$580	10.34%	\$520
423	iOS 8: New Features (5005)	Networking and Virtualization	Introductory	1 Day	\$580	10.34%	\$520
8	Virtualization Technologies Introduction (170)	Networking and Virtualization	Introductory	4 Days	\$2,990	11.07%	\$2,659
9	Deploying VMware vSphere (171)	Networking and Virtualization	Intermediate	4 Days	\$2,990	11.07%	\$2,659
45	CompTIA A+ Certification Exam Prep (445)	Networking and Virtualization	Intermediate	5 Days	\$3,190	11.19%	\$2,833
48	Introduction to Networking (450)	Networking and Virtualization	Introductory	4 Days	\$2,990	11.07%	\$2,659
49	Network Configuration and Troubleshooting (451)	Networking and Virtualization	Intermediate	4 Days	\$2,990	11.07%	\$2,659
80	Integrating Mac OS X in the Enterprise (947)	Networking and Virtualization	Introductory	4 Days	\$2,990	11.07%	\$2,659
191	Troubleshooting VMware vSphere (2701)	Networking and Virtualization	Intermediate	4 Days	\$2,990	11.07%	\$2,659
192	Introduction to Software-Defined Networking (SDN) (2705)	Networking and Virtualization	Intermediate	3 Days	\$2,650	11.13%	\$2,355

Appendix C Line #	Course Title	Category	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
193	Preparing for the CompTIA Network+ Certification Exam (2708)	Networking and Virtualization	Intermediate	5 Days	\$3,190	11.19%	\$2,833
327	TCP/IP Network Address Fundamentals (4573)	Networking and Virtualization	Intermediate	1 Day	\$580	10.34%	\$520
328	Troubleshooting Switches, VLANs and Routers (4575)	Networking and Virtualization	Intermediate	1 Day	\$580	10.34%	\$520
393	Simplified IP Address Calculations (4846)	Networking and Virtualization	Introductory	1 Day	\$580	10.34%	\$520

[Visit the Learning Tree International Website for Networking and Virtualization Course Information](#)

Appendix C Line #	Oracle						
17	Developing SQL Queries for Oracle Databases (234)	Oracle	Intermediate	4 Days	\$2,990	11.07%	\$2,659
38	Relational Database Design, Tools and Techniques (382)	Oracle	Introductory	4 Days	\$2,990	11.07%	\$2,659
53	Application Development and Tuning for Oracle Databases (492)	Oracle	Intermediate	5 Days	\$3,190	11.19%	\$2,833
54	Oracle PL/SQL Programming (493)	Oracle	Intermediate	5 Days	\$3,190	11.19%	\$2,833
75	SQL Programming Language Introduction (925)	Oracle	Introductory	3 Days	\$2,650	11.13%	\$2,355
167	Oracle Database 12c Introduction (2226)	Oracle	Introductory	5 Days	\$3,190	11.19%	\$2,833
168	Oracle Database 12c Administration (2227)	Oracle	Intermediate	5 Days	\$3,190	11.19%	\$2,833
169	Oracle Database 12c Backup, Recovery and Server Tuning (2228)	Oracle	Intermediate	5 Days	\$3,190	11.19%	\$2,833
318	Writing SQL Queries (4551)	Oracle	Introductory	1 Day	\$580	10.34%	\$520
380	Oracle Database 12c Disaster Recovery with Data Guard (4691)	Oracle	Intermediate	1 Day	\$580	10.34%	\$520
381	Powerful SQL Queries for Oracle (4694)	Oracle	Intermediate	1 Day	\$580	10.34%	\$520
382	Building Dynamic SQL Code with PL/SQL (4695)	Oracle	Intermediate	1 Day	\$580	10.34%	\$520

[Visit the Learning Tree International Website for Oracle Course Information](#)

Appendix C Line #	Project Management						
10	PRINCE2® Achieving Foundation & Practitioner Certification (177)	Project Management	Intermediate	5 Days	\$3,190	11.19%	\$2,833
19	Project Management Professional (PMP)® Exam Prep (276)	Project Management	Intermediate	5 Days	\$3,190	11.19%	\$2,833
22	Risk Management for Projects, Programs and Operations (286)	Project Management	Intermediate	4 Days	\$2,990	11.07%	\$2,659
23	Complex Project Management (287)	Project Management	Advanced	4 Days	\$2,990	11.07%	\$2,659
28	Project Management: Skills for Success (296)	Project Management	Introductory	4 Days	\$2,990	11.07%	\$2,659
37	Project Leadership: Building High-Performance Teams (346)	Project Management	Introductory	4 Days	\$2,990	11.07%	\$2,659
73	SharePoint 2013: Creating a Project Management Information System (PMIS) (919)	Project Management	Introductory	3 Days	\$2,650	11.13%	\$2,355
74	Project Time and Cost Management (923)	Project Management	Introductory	4 Days	\$2,990	11.07%	\$2,659
253	Certified Associate in Project Management (CAPM)® Exam Prep (3601)	Project Management	Intermediate	3 Days	\$2,650	11.13%	\$2,355
255	Building and Evolving a Project Management Office (3610)	Project Management	Introductory	3 Days	\$2,650	11.13%	\$2,355
256	Program Management: Essential Skills for Your Program Success (3611)	Project Management	Intermediate	4 Days	\$2,990	11.07%	\$2,659
264	Senior/Expert Program Management (3660)	Project Management	Advanced	4 Days	\$2,990	11.07%	\$2,659
265	Senior/Expert Acquisition Management (3661)	Project Management	Advanced	4 Days	\$2,990	11.07%	\$2,659
266	Senior/Expert Business Management for Government Applications (3662)	Project Management	Advanced	4 Days	\$2,990	11.07%	\$2,659
268	Entry Project Management (3664)	Project Management	Introductory	4 Days	\$2,990	11.07%	\$2,659
269	Entry Acquisition Management (3665)	Project Management	Introductory	3 Days	\$2,650	11.13%	\$2,355
270	Entry Business Management for Government Applications (3666)	Project Management	Introductory	3 Days	\$2,650	11.13%	\$2,355
271	Entry Leadership and Interpersonal Skills (3667)	Project Management	Introductory	3 Days	\$2,650	11.13%	\$2,355
272	Journeyman Project/Program Management (3668)	Project Management	Intermediate	4 Days	\$2,990	11.07%	\$2,659
273	Journeyman Acquisition Management (3669)	Project Management	Intermediate	4 Days	\$2,990	11.07%	\$2,659
274	Journeyman Business Management for Government Applications (3670)	Project Management	Intermediate	4 Days	\$2,990	11.07%	\$2,659
275	Journeyman Leadership and Interpersonal Skills (3671)	Project Management	Intermediate	3 Days	\$2,650	11.13%	\$2,355

Appendix C Line #	Course Title	Category	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
276	FAC-P/PM-IT: Planning and Management (3672)	Project Management	Intermediate	5 Days	\$3,190	11.19%	\$2,833
277	FAC-P/PM-IT: Architecture and Design (3673)	Project Management	Intermediate	4 Days	\$2,990	11.07%	\$2,659
279	Microsoft Project Introduction (3702)	Project Management	Introductory	3 Days	\$2,650	11.13%	\$2,355
285	COBIT® 5 Foundation (3922)	Project Management	Intermediate	3 Days	\$2,650	11.13%	\$2,355
286	Defining IT Skills, Roles and Responsibilities using the SFIA Framework (3930)	Project Management	Intermediate	1 Day	\$580	10.34%	\$520
287	IT Skills Assessment Workshop using the SFIA Framework (3931)	Project Management	Intermediate	1 Day	\$580	10.34%	\$520
289	ITIL® Foundation Preparation - Part 1 (4101)	Project Management	Introductory	1 Day	\$580	10.34%	\$520
290	ITIL® Foundation Preparation - Part 2 (4102)	Project Management	Introductory	1 Day	\$580	10.34%	\$520
291	ITIL® Foundation Preparation - Part 3 (4103)	Project Management	Introductory	1 Day	\$580	10.34%	\$520
345	Managing Large Initiatives with MS Project (4613)	Project Management	Introductory	1 Day	\$580	10.34%	\$520
348	Project Management Fundamentals (4621)	Project Management	Introductory	1 Day	\$580	10.34%	\$520
349	Earned Value Management (4623)	Project Management	Advanced	1 Day	\$580	10.34%	\$520
350	Project Rescue (4624)	Project Management	Intermediate	1 Day	\$580	10.34%	\$520
351	The Project Business Case (4625)	Project Management	Introductory	1 Day	\$580	10.34%	\$520
352	Project Scope Management (4626)	Project Management	Intermediate	1 Day	\$580	10.34%	\$520
353	Project Time Management (4627)	Project Management	Intermediate	1 Day	\$580	10.34%	\$520
354	Project Communications and Stakeholder Management (4628)	Project Management	Intermediate	1 Day	\$580	10.34%	\$520
355	Project Risk Management (4629)	Project Management	Intermediate	1 Day	\$580	10.34%	\$520
356	Conflict Management for Project Managers (4632)	Project Management	Intermediate	1 Day	\$580	10.34%	\$520
357	Negotiation Skills for Project Managers (4633)	Project Management	Intermediate	1 Day	\$580	10.34%	\$520
406	Project Cost Management (4916)	Project Management	Intermediate	1 Day	\$580	10.34%	\$520
407	Project Procurement Management (4917)	Project Management	Intermediate	1 Day	\$580	10.34%	\$520
416	Innovation for IT Projects (4977)	Project Management	Intermediate	1 Day	\$580	10.34%	\$520
402	Modern Perl Fundamentals (4890)	Python, Perl and C++	Introductory	1 Day	\$580	10.34%	\$520
430	C++14 New Features: How Are They More Effective? (5062)	Python, Perl and C++	Introductory	1 Day	\$580	10.34%	\$520
293	Introduction to Python for Data Analytics (4509)	Python, Perl and C++	Introductory	1 Day	\$580	10.34%	\$520

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Appendix C Line #	SharePoint						
119	SharePoint Designer 2010: Building Applications & Workflows (1505)	SharePoint	Intermediate	4 Days	\$2,990	11.07%	\$2,659
120	Developing InfoPath Forms for SharePoint (1507)	SharePoint	Intermediate	3 Days	\$2,650	11.13%	\$2,355
121	SharePoint 2013 Technologies Introduction (1531)	SharePoint	Introductory	4 Days	\$2,990	11.07%	\$2,659
122	Administering SharePoint 2013 Server Farms (1532)	SharePoint	Intermediate	4 Days	\$2,990	11.07%	\$2,659
123	SharePoint Designer 2013: Workflows & Data-Driven Solutions (1533)	SharePoint	Intermediate	4 Days	\$2,990	11.07%	\$2,659
124	Building Code-Free Solutions for SharePoint 2013 (1534)	SharePoint	Introductory	4 Days	\$2,990	11.07%	\$2,659
125	Branding and Customizing SharePoint 2013 Sites (1535)	SharePoint	Intermediate	4 Days	\$2,990	11.07%	\$2,659
126	Creating Dashboards with SharePoint (1536)	SharePoint	Intermediate	4 Days	\$2,990	11.07%	\$2,659
127	SharePoint Information Architecture and Governance (1537)	SharePoint	Intermediate	4 Days	\$2,990	11.07%	\$2,659
188	Developing Apps for SharePoint 2013 (2616)	SharePoint	Intermediate	4 Days	\$2,990	11.07%	\$2,659
294	SharePoint 2013 Content Management for End Users (4510)	SharePoint	Introductory	1 Day	\$580	10.34%	\$520
295	SharePoint 2010 Content Management for End Users (4511)	SharePoint	Introductory	1 Day	\$580	10.34%	\$520
296	Implementing SharePoint 2013 Workflows (4512)	SharePoint	Intermediate	1 Day	\$580	10.34%	\$520
297	Nintex Workflow (4515)	SharePoint	Intermediate	1 Day	\$580	10.34%	\$520

Appendix C Line #	Course Title	Category	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
298	SharePoint 2013 Enterprise Search (4516)	SharePoint	Intermediate	1 Day	\$580	10.34%	\$520
300	Managing SharePoint Publishing Sites for Site Owners (4518)	SharePoint	Intermediate	1 Day	\$580	10.34%	\$520
301	Implementing SharePoint Records Management (4519)	SharePoint	Intermediate	1 Day	\$580	10.34%	\$520
409	PowerShell for SharePoint Administrators (4930)	SharePoint	Intermediate	1 Day	\$580	10.34%	\$520
410	SharePoint 2016 New Features: Should I Upgrade? (4932)	SharePoint	Introductory	1 Day	\$580	10.34%	\$520
501	Core Solutions of Microsoft SharePoint Server 2013 (20331) (8470)	SharePoint	Intermediate	5 Days	\$3,190	11.19%	\$2,833
502	Advanced Solutions of Microsoft SharePoint 2013 (20332) (8471)	SharePoint	Intermediate	5 Days	\$3,190	11.19%	\$2,833
503	Developing SharePoint Server 2013 Core Solutions (20488) (8472)	SharePoint	Intermediate	5 Days	\$3,190	11.19%	\$2,833
504	Developing Microsoft SharePoint Server 2013 Advanced Solutions (20489) (8473)	SharePoint	Intermediate	5 Days	\$3,190	11.19%	\$2,833
505	Microsoft Enterprise Search for IT Professionals (10802) (8474)	SharePoint	Intermediate	3 Days	\$2,650	11.13%	\$2,355

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Appendix C Line #	Software Development						
15	User & System Requirements for Successful Software Development (218)	Software Development	Intermediate	4 Days	\$2,990	11.07%	\$2,659
30	Software Quality Assurance: Implementing Consistent Quality (312)	Software Development	Intermediate	3 Days	\$2,650	11.13%	\$2,355
32	ISTQB Certified Tester: Achieving Foundation Certification (316)	Software Development	Intermediate	3 Days	\$2,650	11.13%	\$2,355
34	Project Management for Software Development (340)	Software Development	Introductory	4 Days	\$2,990	11.07%	\$2,659
35	Software Change, Configuration and Release Management (342)	Software Development	Introductory	3 Days	\$2,650	11.13%	\$2,355
41	Service-Oriented Architecture (SOA) Introduction (424)	Software Development	Introductory	3 Days	\$2,650	11.13%	\$2,355
129	User Experience (UX) Design for Successful Software (1802)	Software Development	Introductory	3 Days	\$2,650	11.13%	\$2,355
130	Preparing for TOGAF® Certification (1803)	Software Development	Intermediate	4 Days	\$2,990	11.07%	\$2,659
138	Introduction to Software Testing (1830)	Software Development	Introductory	3 Days	\$2,650	11.13%	\$2,355
397	Effective Software Testing Strategies (4876)	Software Development	Intermediate	1 Day	\$580	10.34%	\$520
398	Introduction to Test-Driven Development (4879)	Software Development	Introductory	1 Day	\$580	10.34%	\$520

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Appendix C Line #	SQL Server						
2	SQL Server Integration Services for Business Intelligence (134)	SQL Server	Intermediate	4 Days	\$2,990	11.07%	\$2,659
3	SQL Server Analysis Services for Business Intelligence (139)	SQL Server	Intermediate	4 Days	\$2,990	11.07%	\$2,659
4	SQL Server Reporting Services (140)	SQL Server	Intermediate	4 Days	\$2,990	11.07%	\$2,659
5	SQL Server High Availability (141)	SQL Server	Intermediate	3 Days	\$2,650	11.13%	\$2,355
61	SQL Server Transact-SQL Programming (532)	SQL Server	Intermediate	4 Days	\$2,990	11.07%	\$2,659
62	Developing SQL Queries for SQL Server (534)	SQL Server	Intermediate	4 Days	\$2,990	11.07%	\$2,659
63	Developing High-Performance SQL Server Databases (535)	SQL Server	Advanced	5 Days	\$3,190	11.19%	\$2,833
162	SQL Server 2012: Administration Skills Upgrade (2105)	SQL Server	Intermediate	3 Days	\$2,650	11.13%	\$2,355
163	SQL Server Introduction (2107)	SQL Server	Introductory	4 Days	\$2,990	11.07%	\$2,659
164	SQL Server Database Administration (2108)	SQL Server	Intermediate	4 Days	\$2,990	11.07%	\$2,659
165	SQL Server 2014 Performance Enhancements (2111)	SQL Server	Intermediate	3 Days	\$2,650	11.13%	\$2,355
166	Designing an Effective Data Warehouse (2191)	SQL Server	Intermediate	4 Days	\$2,990	11.07%	\$2,659
317	Writing SQL Queries with SQL Server Management Studio (4550)	SQL Server	Introductory	1 Day	\$580	10.34%	\$520
319	Creating Analytical SQL Queries for SQL Server (4552)	SQL Server	Intermediate	1 Day	\$580	10.34%	\$520
320	SQL Server DBA Essentials (4553)	SQL Server	Introductory	1 Day	\$580	10.34%	\$520
321	Report Development with SQL Server Reporting Services (4556)	SQL Server	Introductory	1 Day	\$580	10.34%	\$520
322	Powerful SQL Queries for SQL Server (4559)	SQL Server	Intermediate	1 Day	\$580	10.34%	\$520

Appendix C Line #	Course Title	Category	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
324	Writing Stored Procedures (4563)	SQL Server	Introductory	1 Day	\$580	10.34%	\$520
325	Getting Started with SQL Server and Azure (4566)	SQL Server	Introductory	1 Day	\$580	10.34%	\$520
326	MDX Query Fundamentals (4567)	SQL Server	Introductory	1 Day	\$580	10.34%	\$520
451	Querying SQL Server 2016 Data with Transact-SQL (20761) (8420)	SQL Server	Intermediate	5 Days	\$3,190	11.19%	\$2,833
452	Developing SQL Server 2016 Databases (20762) (8421)	SQL Server	Intermediate	5 Days	\$3,190	11.19%	\$2,833
453	Administering a SQL Server 2016 Database Infrastructure (20764) (8422)	SQL Server	Intermediate	5 Days	\$3,190	11.19%	\$2,833
454	Provisioning SQL Server 2016 Databases (20765) (8423)	SQL Server	Intermediate	3 Days	\$2,650	11.13%	\$2,355
456	Developing SQL Server 2016 Data Models (20768) (8425)	SQL Server	Intermediate	3 Days	\$2,650	11.13%	\$2,355
457	Introduction to SQL Server 2016 Databases (10985) (8426)	SQL Server	Intermediate	3 Days	\$2,650	11.13%	\$2,355
458	Updating Your Skills to SQL Server 2016 (10986) (8427)	SQL Server	Intermediate	3 Days	\$2,650	11.13%	\$2,355
459	Performance Tuning and Optimizing SQL Server 2016 Databases (10987) (8428)	SQL Server	Intermediate	4 Days	\$2,990	11.07%	\$2,659
460	Managing SQL Server 2016 Business Intelligence Operations (10988) (8429)	SQL Server	Intermediate	3 Days	\$2,650	11.13%	\$2,355
462	Analyzing Data with SQL Server 2016 Reporting Services (10990) (8431)	SQL Server	Intermediate	3 Days	\$2,650	11.13%	\$2,355

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Appendix C Line #	Web Development						
43	Perl 5 Programming Introduction (431)	Web Development	Introductory	4 Days	\$2,990	11.07%	\$2,659
51	Developing a Website (470)	Web Development	Introductory	4 Days	\$2,990	11.07%	\$2,659
60	CSS3 for Responsive Web Design (522)	Web Development	Introductory	4 Days	\$2,990	11.07%	\$2,659
65	XML Introduction (542)	Web Development	Introductory	4 Days	\$2,990	11.07%	\$2,659
97	New Features in Angular (1069)	Web Development	Introductory	1 Day	\$580	10.34%	\$520
128	jQuery Introduction (1610)	Web Development	Introductory	4 Days	\$2,990	11.07%	\$2,659
140	Python Programming Introduction (1905)	Web Development	Introductory	4 Days	\$2,990	11.07%	\$2,659
141	Advanced Python: Best Practices and Design Patterns (1906)	Web Development	Advanced	4 Days	\$2,990	11.07%	\$2,659
170	Mobile & Responsive Web Design (2315)	Web Development	Intermediate	3 Days	\$2,650	11.13%	\$2,355
171	JavaScript for Modern Web Development (2319)	Web Development	Intermediate	4 Days	\$2,990	11.07%	\$2,659
172	HTML5 Web Development with CSS3 and JavaScript (2320)	Web Development	Intermediate	4 Days	\$2,990	11.07%	\$2,659
173	Building Web Applications with AngularJS (2321)	Web Development	Intermediate	4 Days	\$2,990	11.07%	\$2,659
174	Building Web Applications with React (2322)	Web Development	Intermediate	4 Days	\$2,990	11.07%	\$2,659
175	ECMAScript Programming: The Next Generation JavaScript (2323)	Web Development	Intermediate	4 Days	\$2,990	11.07%	\$2,659
176	Building Web Applications with Angular 2 (2324)	Web Development	Introductory	4 Days	\$2,990	11.07%	\$2,659
187	WCF, Web API and SignalR Services for .NET (2601)	Web Development	Intermediate	4 Days	\$2,990	11.07%	\$2,659
196	Android Application Development & Programming (2771)	Web Development	Intermediate	4 Days	\$2,990	11.07%	\$2,659
197	Mobile Application and Device Security (2781)	Web Development	Intermediate	3 Days	\$2,650	11.13%	\$2,355
311	Programming Graphics & Multimedia in HTML5 & CSS3 (4541)	Web Development	Intermediate	1 Day	\$580	10.34%	\$520
312	Getting Started with HTML (4542)	Web Development	Introductory	1 Day	\$580	10.34%	\$520
313	Developing Offline Applications with HTML5 (4543)	Web Development	Intermediate	1 Day	\$580	10.34%	\$520
314	Getting to Know AngularJS (4544)	Web Development	Introductory	1 Day	\$580	10.34%	\$520
315	Fundamentals of jQuery (4547)	Web Development	Introductory	1 Day	\$580	10.34%	\$520
316	Configuring a Web Server (4548)	Web Development	Intermediate	1 Day	\$580	10.34%	\$520
363	Introduction to Language Integrated Query (LINQ) (4650)	Web Development	Introductory	1 Day	\$580	10.34%	\$520
379	Jumpstart to Programming (4680)	Web Development	Introductory	1 Day	\$580	10.34%	\$520
389	Designing Web Application User Interfaces with Bootstrap (4731)	Web Development	Introductory	1 Day	\$580	10.34%	\$520

Appendix C Line #	Course Title	Category	Level	Duration	MSRP/List Price	DIR Discount	DIR Price
390	Drupal Essentials (4737)	Web Development	Introductory	1 Day	\$580	10.34%	\$520
391	Building Directives with AngularJS (4738)	Web Development	Intermediate	1 Day	\$580	10.34%	\$520
392	Secure PHP Websites (4739)	Web Development	Intermediate	1 Day	\$580	10.34%	\$520
237	WordPress - An Introduction (2958)	Web Development	Introductory	2 Days	\$1,195	10.01%	\$1,075

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Onsite Technical Class

Course Duration	Commercial Private Rate (<10-attendees)	GSA/DIR Private Rate (<10-attendees)		GSA/DIR Attendee Pricing (per person >10)
1-Day Event	\$11,300	\$9,850	13%	\$460
2-Day Event	\$14,450	\$12,589	13%	\$550
3-Day Event	\$16,830	\$14,668	13%	\$640
4-Day Event	\$20,280	\$17,622	13%	\$730
5-Day Event	\$22,855	\$19,859	13%	\$820

Onsite Non-Technical Class

Course Duration	Commercial Private Rate (<10-attendees)	GSA/DIR Private Rate (<10-attendees)		GSA/DIR Attendee Pricing (per person >10)
1-Day Event	\$8,110	\$7,075	13%	\$460
2-Day Event	\$11,247	\$9,797	13%	\$550
3-Day Event	\$16,830	\$12,589	25%	\$640
4-Day Event	\$20,280	\$15,290	25%	\$730
5-Day Event	\$22,855	\$17,067	25%	\$820

All GSA pricing is negotiable based upon volume and event delivery options, including but not limited to, virtual delivery, material packaging (hard copy vs. electronic delivery), post SME support.

Additional discounting will be provided by Learning Tree to each DIR customer which will provide DIR additional margins for our collective delivery.

Fees for Miscellaneous Items (Optional)

Subject Matter Expert Support

\$2,700/Day for SME Support

SME Support includes additional facilitation requests, mentoring/coaching services and organizational assessment services.

How to Contract (Obtain a Proposal and Issue a Purchase Order):

CONTRACT NO: DIR-TSO-4006

VENDOR NO: 1541577802400

Mentor Protégé Agreement with Texas Department of Motor Vehicles

For Quotes and Purchase Orders, please contact:

Learning Tree International
Kimberly Carella (dir@learningtree.com)

Corporate Address:
 13650 Dulles Technology Drive, Suite 400
 Herndon, VA 20170

Contact Phone:
 512-635-3342



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